# Supplemental Statement



OMB No. 1105-0002 Approval Expires Oct. 31, 1986

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

For Six Month Period Ending December 25, 1988 (Insert date) Name of Registrant Registration No. 1643 JETRO, New York **Business Address of Registrant** 1221 Ave. of the Americas New York, N.Y. 10020 **I-REGISTRANT** 1. Has there been a change in the information previously furnished in connection with the following: (a) If an individual: Yes □ No □ (1) Residence address (2) Citizenship Yes  $\square$ No □ (3) Occupation Yes □ No □ (b) If an organization: No A (1) Name Yes □ No ₫ (2) Ownership or control Yes □ No ₫ (3) Branch offices Yes 2. Explain fully all changes, if any, indicated in item 1. IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5. 3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting Yes □ No 🖾 period? If yes, furnish the following information: Name Position Date Connection Ended

4.	Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☒ No □								
	If yes, furnish the following information:								
	Name	Residence Address	Citizenship	Position	Date Assumed				
	See schedul	e A attached							
5.	Has any person nan Yes 🖾 No [	ned in Item 4 rendered services   □	directly in furtherance of th	e interests of any fore	ign principal?				
	If yes, identify each	such person and describe his se	ervices.						
	See schedul	Le A attached							
6.	employment or con	s or individuals other than officinection with the registrant durinollowing information:			ent, terminated their No 🖺				
	Name	Posi	tion or connection		Date terminated				
7.	rendered services to	reporting period, have any perso the registrant directly in furthe elated or similar capacity?							
	If yes, furnish the fo	ollowing information:							
	Name <sub>.</sub>	Residence Address	Positio connec		Date connection began				

## II-FOREIGN PRINCIPAL

(PAGE 3)

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes □	No 🖾
	If yes, furnish the following information:		
	Name of foreign principal	Date	of Termination
9.	Have you acquired any new foreign principal during this 6 month reporting period?	s 🗆	No 🗓
	If yes, furnish following information:		
	Name and address of foreign principal		Date acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continu 6 month reporting period.  1) Japan External Trade Organization (JETRO) 2-2-5, Toranomon, Minato-ku, Tokyo Japan 2) Osaka, Hyogo & Fukui Prefectural Government See schedule Osaka, Hyogo & Fukui, Japan	·	
	III—ACTIVITIES		
11.	During this 6 month reporting period, have you engaged in any activities for or rendered any service named in Items 8, 9, and 10 of this statement? Yes ☑ No □	ces to any fo	reign principal
	If yes, identify each such foreign principal and describe in full detail your activities and services:  Japan External Trade Organization (JETRO)  Conduct research in matters concerning foreign trade between Japan and report the results thereof: disseminate information to strengt economic relations, issue and distribute publications on foreign tr participate in oræsist conducting trade exhibitions, displays, sho simular events.	hen U.S ade: com	-Japan nduct,
	Osaka, Hyogo, and Fukui Prefectural Government Conduct research on and gather information concerning United States domestic conditions, and domestic product markets: conducts resear information concerning specific products and obtain samples of prodexport to the prefectural of Osaka, Hyogo, and Fukui.	ch on and	d gather

<sup>&</sup>lt;sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12.	During this 6 m Yes 🗆 🛣	onth reporting period, have you on behalf of any foreign principal engaged in political activity <sup>2</sup> as defined below No 🗆	?
	the relations, in arranged, spons	each such foreign principal and describe in full detail all such political activity, indicating, among other things atterests and policies sought to be influenced and the means employed to achieve this purpose. If the registran sored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery ters and subject matter.	١t
	Japan Ext	cernal Trade Organization (JETRO)	
	See item	16-24 herein	
13.	In addition to th your foreign pri	e above described activities, if any, have you engaged in activity on your own behalf which benefits any or all o incipals? Yes  No 🕽	 f
	If yes, describe	fully.	

<sup>&</sup>lt;sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any case with reference to formulating, adopting, or changing the domestic or foreign country or a foreign political party.

# IV—FINANCIAL INFORMATION

14. (a	(a) RECEIPTS—MONIES  During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?  Yes ☑ No □						
	If yes, set forth below in the	required detail and separat	tely for each foreign principal an a	ccount of such monies.3			
	Date	From Whom	Purpose	Amount			
	See schedule C attach	ed					
				\$3,977,150.24			
				Total			
(b		of this statement, or from any	l any thing of value <sup>4</sup> other than mo other source, for or in the interests				
	Name of	Date	Description of	-			
	foreign principal	received	thing of value	Purpose			

<sup>&</sup>lt;sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15.	(a) DISBURSEMENTS-MONIES  During this 6 month reporting pe  (1) disbursed or expended monie this statement? Yes	s in connection with acti	ivity on behalf of ar	ny foreign principal	named in Items 8, 9 and 10 of
	(2) transmitted monies to any su	ch foreign principal?	Yes □	No 🖫	
	If yes, set forth below in the requ monies transmitted, if any, to each		ly for each foreign	principal an accou	int of such monies, including
	Date	To Whom		Purpose	Amount
	See schedule D attached				

\$3,715,693.48

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5. (b) DISBURSEMENTS-	THINGS OF VALUE			(PAGE 7)
During this 6 mg	onth reporting period, have y activities on behalf of any f			
If yes, furnish the fol	lowing information:			
Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
other person, made an	reporting period, have you find the contributions of money or many primary election, convent	other things of value <sup>5</sup> in co	nnection with an elect	ion to any political office, or
If yes, furnish the folio	owing information.	<b>&gt;</b> /		
Date	Amount or thing of value tion V, political pro	organizat	nl	Name of candidate
While registr	rant believes the "po Cormation is being re ne 9, 1969, concernin	plitical propaganda eported in accordan	ce with the depa	artment of Justice's
	V—PC	DLITICAL PROPAGANDA	4	
ommunication or expre- elieves will, or which he ection of the public with overnment of a foreign conthe United States racial olitical, or religious disor	Act defines "political propassion by any person (1) whis intends to, prevail upon, including the United States with country or a foreign political p, religious, or social dissension der, civil riot, or other conflication or political subdivision	ch is reasonably adapted doctrinate, convert, induce reference to the political arty or with reference to those, or (2) which advocates at involving the use of force	to, or which the person, or in any other way in all or public interests, he foreign policies of the advises, instigates, or corviolence in any other	on disseminating the same influence a recipient or any policies, or relations of a le United States or promote promotes any racial, social, er American republic or the
6. During this 6 month defined above?	reporting period, did you pro Yes [4] No □	epare, disseminate or caus	se to be disseminated a	any political propaganda as
IF YES, RESPOND TO T	HE REMAINING ITEMS IN THIS	SECTION V.		

entify each such foreign principal. Japan External Trade Organization (JETRO) 2-2-5 Toranomon, Minato-ku, Tokyo, Japan

17. Identify each such foreign principal.

<sup>&</sup>lt;sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes X No $\Box$							
	Japan External Tr	oreign principal, specify amount, rade Organization (JETRO ading December 25, 1988		riod of time.				
19.	During this 6 month report propaganda include the us		preparing, disseminating	or causing the dissemination of political				
	☐ Radio or TV broadcasts		☑ Motion picture film	Is ☐ Letters or telegrams				
	☐ Advertising campaigns		Pamphlets or other publications	☐ Lectures or speeches				
	□ Other (specify)							
20.		ing period, did you disseminate o	or cause to be disseminated	d political propaganda among any of the				
	following groups:	Name and an	,	☑ Libraries				
	X Public Officials	Newspapers     Newspapers		以 Eloraties 図 Educational institutions				
	La Legislators	☑ Editors		■ Nationality groups				
	Government agencies	☐ Civic groups of	or associations	Inationality groups				
	Utner (specify)							
21.	What language was used in TX English	this political propaganda:	r (specify)					
	ough Dentsu Durson-N Did you label each item of Yes ☑ No □	tration Section, U.S. Department	3861) and Michael rial with the statement re	quired by Section 4(b) of the Act?  on Report for each item of such political				
Th:	rough Dentsu Burson-	ng Pictures Service (Reg	o. 3861) and Michae	No □ el Solomon Assoc. (Reg. No.3923)				
25.	EXHIBITS A AND B							
	(a) Have you filed for each	of the newly acquired foreign p	orincipals in Item 9 the fo	ollowing:				
	Exhibit A <sup>6</sup> Yes	s □ No □						
	Exhibit $B^7$ Yes		pplicable					
	If no, please attach the	required exhibit.						
	(b) Have there been any c during this six month		previously filed for any f No ⊠	oreign principal whom you represented				
	If yes, have you filed a	n amendment to these exhibits?	? Yes □	No □				
	If no, please attach the	required amendment.						
		4-157 (Formerly OBD-67) sets forth the information						

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If you have previously filed an Exhibit $\mathbb{C}^8$ , state whether a period. Yes $\square$ No $\mathbb{R}$	ny changes therei	n have occurred during this 6 month reporting
If yes, have you filed an amendment to the Exhibit C?	Yes □	No □
If no, please attach the required amendment.		
27. SHORT FORM REGISTRATION STATEMENT		
Have short form registration statements been filed by all of t Yes □ No □	he persons named	lin Items 5 and 7 of the supplemental statement?
If no, list names of persons who have not filed the require Tomiichi Usumoto	d statement.	
Yasuo Hozaki		
The undersigned swear(s) or affirm(s) that he has (they has the attached exhibits and that he is (they are) familiar with the c	ve) read the inform	nation set forth in this registration statement and d that such contents are in their entirety true and
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.	that the undersig	ned make(s) no representation as to the truth or
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form	that the undersig Registration State	ned make(s) no representation as to the truth or
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form	that the undersig Registration State (Type or print re	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to before a notary public or	that the undersig Registration State  (Type or print registration)	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar	that the undersig Registration State  (Type or print registration)	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar	that the undersig Registration State  (Type or print registration)	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar	that the undersig Registration State  (Type or print registration Mikio Keeps)	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)
accurate to the best of his (their) knowledge and belief, except accuracy of the information contained in attached Short Form within his (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)	that the undersig Registration State  (Type or print registration Keeping Registration State  (Type or print registration Registration State  Mikio Keeping Registration Registration State  New York	ned make(s) no representation as to the truth or ement, if any, insofar as such information is not name under each signature)

<sup>\*</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

#### Schedule A

# Answer to Question I 4-5, Page 2

Name:

Tomiichi Usumoto

Resident Address:

145 East 48th St. Apt. 16F New York, N.Y. 10017

Citizenship:

Japanese

Position:

Director

Service:

in charge of Industrial Machinery Department

Date Assumed:

Sept. 22, 1988

Name:

Yasuo Hozaki

Resident Address:

Osceola Avenue, Irvington, NY 10533

Citizenship:

Japanese

Position:

Director

Service:

in charge of Highway Department

Date Assumed:

Oct. 11, 1988

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Schedule B

(To Item 10 of Supplement Statement)

The Japan External Trade Organization (JETRO) is a wholly-owned organization of the Government of Japan and part thereof, created by special legislative enactment, for the purpose of promoting trade between Japan and other countries and to develop better trade relations between Japan and such other countries. JETRO maintains various offices in the United States and its offices here are engaged primarily in economic and market research, dissemination of economic and trade information on Japan as well as trade show participation, and its functions are believed to be similar to those of the United States Center (of the United States Department of Commerce) in Japan and other foreign countries.

Some of JETRO's employees are drawn from local government units, such as the Osaka, Hyogo, and Fukui Prefectural Governments. These employees are assigned to work in some of the branch offices of JETRO in the United States. Such persons are employees of JETRO and engage in a variety of activities in the same manner as other JETRO employees.

Because the various local governments in general have an interest in the trade and business information gathered by JETRO through its branch offices in the United States, they are among the recipients in Japan of such information disseminated by JETRO. Such information is principally used by the local governments for dissemination to companies which qualify as small business in their area. Such small businesses generally do not have means or reasons to gather such business information on their own as do larger companies. JETRO employees who have had prior experience with businesses in the areas of such local governments may be called upon in connection with their other duties to gather information for dissemination through JETRO to such governments. At all times, however, they act employees of JETRO and do not represent these governments as foreign agents in the United States. The local governments generally make annual contributions to JETRO for the purpose of reimbursing JETRO for expenses incurred in carrying out its functions.

# Schedule C

# Financial Report - Foreign Registration

Detail of Remittance from JETRO, period of July 1 through December 25, 1988

Carry forward Balance		245,529.47
July 1988		551,472.57
August		523,733.28
September		594,870.01
October		768,308.34
November		546,120.54
December		747,116.03
	Total	3,977,150.24

Schedule D-1

Lawyer's Fee

Payee: Whitman & Ransom

200 Park Avenue

New York, N.Y. 10166

July 1988		\$1,300.00
August		1,300.00
September		1,300.00
October		1,300.00
November		1,300.00
December		1,300.00
	Total	\$7.800.00

## Schedule D-2

Six month period of July 1 through December 25, 1988 Shows held, and participated in by JETRO, New York

# \* '88 JAPAN SILK FAIR

October 18 - 20 Parsons School of Design Auditorium 560 Seventh Ave. New York, N.Y.

# Schedule D-3

# P.R. Agent Fees

Total	December	November	October	September	August	July	Month/ Pa
							Payees
8,250.00	1,375.00	1,375.00	1,375.00	1,375.00	1,375.00	1,375.00	Modern Talking Pictures Service 5000 Park St. North St. Petersburg, FL 33709
309,916.13	36,799.30	28,273.61	53,000.00	40,781.99	36,811.23	114,250.00	Tele-Press Assoc., Inc. 321 East 53rd St. New York, N.Y. 10022
40,505.00	3,500.00	6,900.00	12,000.00	12,105.00	3,000.00	3,000.00	Michael Solomon Assoc. 400 Madison Ave. #1501 New York, N.Y. 10017
48,000.00	ı	ı	24,000.00	1	ı	24,000.00	Dentsu Burson-Marsuller Inc. 230 Park Avenue South New York, N.Y. 10003
\$406,671.13	41,674.30	36,548.61	90,375.00	54,261.99	41,186.23	Total 142,625.00	Inc.

# Schedule: D-4

Month	Payee	Purpose	Amount
July '88	American & Foreign Market Research Inc.	Expenditure was to obtain research information	15,250.
· <del></del> -	Global U.S.A. Inc.	Same as above	10,000.
	Robert Ellsworth & Co., Inc.	tt · · ·	15,000.
	Asiamerica Research	11	4,000.
	Marks, Murase & White	11	13,500.
	Verner, Liipfert, Bernhard McPherson and Hand, Chartered		10,000.
	Neil Miles Ltd.	"	2,000.
	Kenney & New York Co.	"	2,000.
•		Total	<u>\$71,750.</u>

# Schedule: D-4

# Research Information Fees

Month	Payee	Purpose	Amount
August '88	Mike Masaoka Associates	Expenditure was to obtain research information	6,000.
•	Verner, Liipfert, Bernhard McPherson and Hand, Chartered		10,000.

Total

\$16,000.

# Schedule: D-4

Month	Payee	Purpose	Amount
Sept. '88	Stockman & Associates, Inc.	Expenditure was to obtain research information	7,500.
	WEFA, Inc.	Same as above	11,500.
	The Government Research Corp.	ti .	10,000.
	Ms. Arlene Teck	11	4,000.
	The Roper Organization, Inc.	11	3,290.
	Asiamerica Research Associates	11	3,000.
	WIRES, Ltd.	tt .	25,000.
	Neil Miles Ltd.	<b>11</b>	7,375.
	American & Foreign Market Research Inc.	11	3,000.
		Total	\$74,665.

# Schedule: D-4

Month	Payee	Purpose	Amount	
Oct. '88	Conant and Associates, Ltd.	Expenditure was to obtain research information	1,000.	
	The Government Research Corp.	Same as above	5,000.	
	Malmgren Inc.	11	28,000.	
	MK Technology Associates	"	3,000.	
	The Roper Organization, Inc.	11	3,290.	
	Odani Research Co., Inc.	11	15,000.	
	Mike Masaoka Associates, Inc.	<b>!!</b>	16,100.	
	Neil Miles Ltd.	11	3,475.	
	Kenney & New York	11	2,200.	
		Total	\$77,065.	

# Schedule: D-4

Month	Payee	Purpose	Amount	
Nov. '88	Stockman & Associates	Expenditure was to obtain research information	7,500.	
	The Government Research Corp.	Same as above	5,388.63	
	Washington Nichibei Consultants		16,250.	
	Kenney & New York Co.	11	5,200.	
	WIRES, Ltd.	11	10,000.	
	Neil Miles Ltd.		2,500.	
		 Total	\$46,838.63	

# Schedule: D-4

Month	Payee	Purpose	Amount
Dec. '88	American & Foreign Market Research, Inc.	Expenditure was to obtain research information	14,000.
	Kane Parsons & Associates, Inc.	Same as above	4,000.
	MK Technology Associates	11	32,800.
	Neil Miles Ltd.	11	12,850.
	Transpacific Communications & Research Co.	11	2,500.
	Pacific Rim Communications Inc.	11 -	4,000.
	Market Research Group	11	2,666.67
	Canada Japan Management Service Inc.	11	2,500.
	Arlene Teck	11	3,450.
	Kenney & New York Co.	11	200.
		Total	\$78,966.67

JETRO, New York #1643

Schedule D-5

Six Month Period of July through December 25, 1988, Detail of Payment by Month:

Office & Administrative 313,233.13 Expenses: (Telephone Postage, Meetings, Stationery, Business Trips, etc.)	Research Fees: (Attached as Schedule D-4)	Public Relation Agent Fees: (Attached as Schedule D-3)	Show Expenses: (Attached as Schedule D-2)	Lawyer's Fee (Attached as Schedule D-1)	Salary (Local):	Salary (Staff):	Building Rent:	Item/ Month
e 313,233.13	71,750.00	142,625.00	6,691.13	1,300.00	37,639.55	115,157.67	62,437.20	July
245,352.23	16,000.00	41,186.23	ı	1,300.00	35,010.00	116,645.65	62,437.20	Aug.
192,584.11	74,665.00	54,261.99	3,277.00	1,300.00	04.848,84	121,859.32	62,437.20	Sept.
210,824.77	77,065.00	90,375.00	18,035.40	1,300.00	41,080.00	132,317.94	62,437.20	Oct.
199,954.84	46,838.63	36,548.61	6,655.58	1,300.00	41,940.00	143,120.54	65,373.20	Nov.
167,041.64	78,966.67	41,674.30	I	1,300.00	79,710.00	281,000.45	62,835.70	Dec.
1,328,990.72	365,285.30	406,671.13	34,659.11	7,800.00	284,227.95	910,101.57	377,957.70	Total

Grand Total:

\$750,833.68

517,931.31

559,233.02

633,435.31

541,731.40

712,528.76

\$3,715,693.48

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

# NOTICE

Please answer the follow sheet in triplicate with your	ing questions and return this supplemental statement:
	6 of Section V (Political orm OBD-64 - Supplemental
Yes X	or No
(If your answer to question 1 question 2 of this form.)	is "yes" do not answer
2. Do you disseminate any m registration:	aterial in connection with your
Yes	or No
(If your answer to question 2 our review copies of all such film catalogs, posters, broch which you have disseminated d	material including: films, ures, press releases, etc.
M. Kojima Signature	December, 1988
Mikio Kojima	Date
Please type or print name of signatory on the line above	
President	<b>∞∞</b>
Title	RECEIVED DEPT OF JUSTICE DENINAL DIVISES VIERNAL SECURIT SECTION BEGISTRATION USES